

# **Solution Brief**

# Salesforce to Oracle E-Business Suite Integration

## Real-time, field-level information

### Integrated and readily available

Using open source technologies and leveraging pre-invested business platforms, we provide a unique information integration tool between your front-end SFDC CRM tool and back office Oracle EBS ERP system for your Sales team to provide accurate order information to your clients.

## Information at the right place and time

Sales teams know and understand the challenges of acquiring new customers. Over the course of the past decade, competition has become more rigid and differentiation in products and services less transparent. The answer lies in delighting existing clients through superior service and up-to-date information. Having the right information at your fingertips will ultimately help you better fulfill orders to customers.

### **Step Up to Better Business**

Acquire client mind-share, generate higher wallet-share. This is possible only if the sales person devotes more time meeting in-person with the customer or prospect, rather than manually generating or searching for the right CRM data. ennVee's SFDC adapter to Oracle bridges the gap and provides real-time information about orders placed on you by your customers.

### SFDC to Oracle E-Business Suite Adapter

Forge a transparent integration with your Oracle E-Business Suite system.











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ennVee is a global professional services firm that provides Oracle application management, business, and technology consulting services to organizations around the world. Through automation-based application delivery, we help businesses accelerate project completion, reduce disruption, get it right the first time, and reduce the cost to deliver tomorrow's solutions today.